

Swinerton tracks material lead times on a quarterly basis, offering a comprehensive and timely overview of what key factors could affect projects.

OUR Q1 2025 FINDINGS REFLECT AN UNCERTAIN MARKET

Coming on the heels of a relatively stable last few quarters, fluctuating tariffs have tousled market predictability. Swinerton is closely monitoring cost and schedule impacts. Regardless of policy developments, we are always committed to leveraging the diversity of our supply chain and vertical integration to deliver the best possible value on projects.

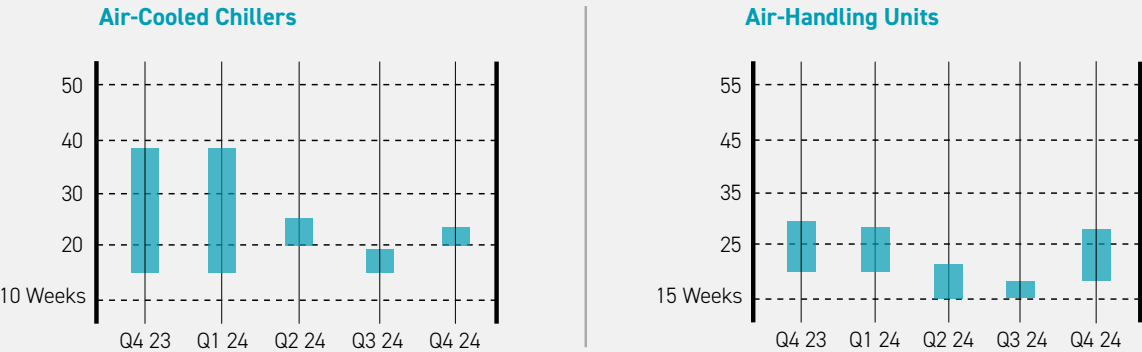
Lead Times
SOURCE: SWINERTON

TREND: DOWN, UP, NO CHANGE

| | | | | | |
|---|----------------|-----------------------|----------------|---|----------------|
| B SHELL | | D30 HVAC | | D50 Electrical Continued | |
| B10 Superstructure | | Cooling Towers | up to 26 weeks | Distributions Panelboards | 25-35 weeks |
| Typical Wide-Flange | up to 12 weeks | Air-Cooled Chillers | 20-24 weeks | Wall-Mounted Panelboards | 12-30 weeks |
| Metal Decking | up to 10 weeks | Centrifugal Chillers | 23-28 weeks | MV Liquid-filled Transformers | 40-104 weeks |
| B20 Exterior Vertical Enclosures | | Air-Handling Units | 18-28 weeks | MV Dry Type Transformers | 40-60 weeks |
| CMU | up to 8 weeks | Package A/C Units | Stock-24 weeks | LV Transformers | 8-18 weeks |
| EIFS Materials, Wet Pails | up to 6 weeks | Boilers | Stock-16 weeks | Uninterruptible Power Supply, up to 1MW | 16-40 weeks |
| Window Wall | up to 18 weeks | VRF Systems | up to 6 weeks | Uninterruptible Power Supply, 1.2-2MW | 16-52 weeks |
| Curtain Wall | up to 26 weeks | Humidifiers | 8-16 weeks | E EQUIPMENT AND FINISHING | |
| Glass Handrail | up to 10 weeks | Pumps | up to 6 weeks | E10 Equipment | |
| Metal Panel, Standard Color | up to 8 weeks | VAVs | up to 5 weeks | Appliances | up to 36 weeks |
| Metal Panel, Custom Color | up to 12 weeks | FCUs | 5-9 weeks | G SITEWORK | |
| B30 Exterior Horizontal Enclosures | | FSDs | 4-6 weeks | G30 Site Utilities | |
| Roofing | up to 22 weeks | High Plume Lab Fans | 11-19 weeks | DI Pipe | 8-20 weeks |
| Polyiso Insulation | up to 28 weeks | Utility Set Fans | 7-8 weeks | DI Fittings | 8-20 weeks |
| C INTERIORS | | Inline Fans | 6 to 15 weeks | PVC Pipe | 8-20 weeks |
| C10 Interior Construction | | VFDs | up to 6 weeks | Valves | 9-20 weeks |
| Insulation, Mineral Wool | up to 12 weeks | Inline Pumps | up to 14 weeks | Hydrants | 10-18 weeks |
| C20 Interior Finishes | | End Suction Pumps | up to 15 weeks | DD Checks | 11-20 weeks |
| Acoustical Tile | up to 10 weeks | Split Case Pumps | up to 16 weeks | HPDE Corrugated Pipe | 12-20 weeks |
| Acoustical Grid | up to 12 weeks | D50 Electrical | | RCP | 13-20 weeks |
| D SERVICES | | Generators | 32-75 weeks | Site Energy & Fuel | 14-20 weeks |
| D10 Conveying | | MV Switchgear | 50-95 weeks | | |
| Traction Elevators | up to 34 weeks | LV Switchboards | 40-60 weeks | | |
| Hydraulic Elevators | up to 20 weeks | Substations | 40-70 weeks | | |

WHAT DOES IT MEAN?

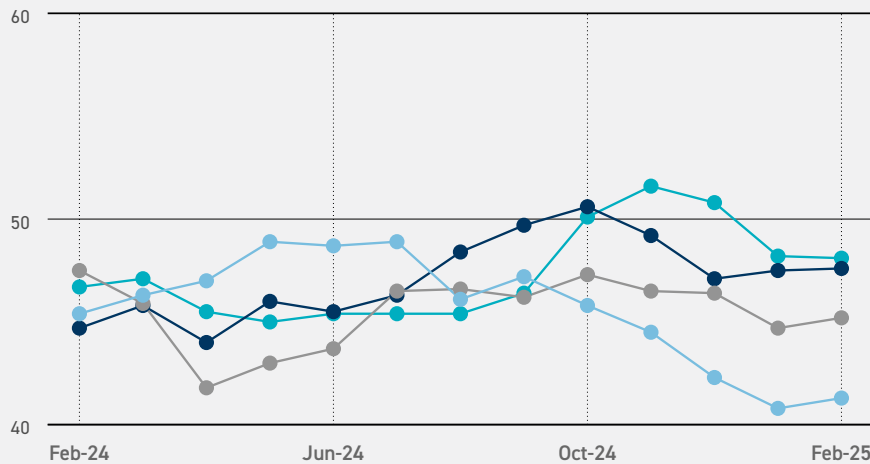
We have been closely tracking HVAC equipment over the past year due to significant delays and fluctuations. While lead times leveled out late last year, we are beginning to see another slight uptick for Air-Cooled Chillers and Air-Handling Units.



AIA Architectural Billings Index (ABI)

SOURCE: AIA

After reaching their highest levels in six months this past fall, architectural firm billings continue to soften across the country. Clients appear hesitant to start new projects.



Midwest
45.2

Northeast
41.3

West
48.1

South
47.6

The Architectural Billings Index (ABI) is an economic indicator that leads nonresidential construction activity by approximately 9–12 months. A score of 50 equals no change from the previous month. Above 50 shows increase; below 50 shows decrease. Three-month moving average.

Material Price Adjustments

SOURCES: IHS GLOBAL INSIGHTS, ENR, & BLS

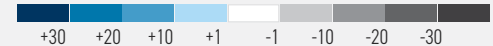
2020 to 2024
2025 Year to Date

Steel products continue to decline, although recent tariff announcements may cause another spike. Other material prices remain relatively stable, apart from asphalt paving which has experienced another significant uptick this year.

Note: Escalations are percent annual averages.

PERCENT INCREASE

PERCENT DECREASE



| | 2020 | 2021 | 2022 | 2023 | 2024 | Year to Jan 31 |
|------------------------|-------|-------|-------|-------|-------|----------------|
| Asphalt Paving | -3.1 | +3.6 | +16.9 | +4.8 | +3.9 | +18.5 |
| Cement | +1.1 | +4.0 | +9.7 | +12.1 | +9.4 | +2 |
| Reinforcing Bars | -10.2 | +54.3 | +15.8 | -15.4 | -16.0 | -4.4 |
| Construction Machinery | +1.8 | +4.5 | +10.5 | +9.0 | +1.3 | +0.3 |
| Fabricated Pipe | -0.3 | +17.7 | +15.4 | +3.1 | +8.3 | +1.65 |
| Gypsum Products | +0.3 | +15.9 | +17.9 | +3.2 | +4.9 | -0.1 |
| Lumber, Softwood | +30.1 | +41.9 | -5.4 | -30.7 | -4.8 | -1.8 |
| Plywood | +13.0 | +46.2 | -1.9 | -16.8 | -6.9 | +0.1 |
| Aggregates | +4.5 | +4.0 | +10.1 | +10.2 | +7.0 | +2.4 |
| Sheet-Metal Work | -0.3 | +11.7 | +9.5 | +2.4 | -2.4 | +0 |
| Structural Steel | -2.3 | +26.7 | +7.3 | -0.9 | -5.7 | -0.1 |

Swinerton leverages data from trusted industry sources such as *Engineering News-Record*, the American Institute of Architects, the U.S. Census Bureau, and more.

Construction & Building Cost Index

SOURCE: ENR

CONSTRUCTION COST INDEX
ANNUAL INCREASE

+2.0%

The monthly component
increased 0.1%.

BUILDING COST INDEX
ANNUAL INCREASE

+1.9%

The monthly component
increased 0.3%.

MATERIALS COST INDEX
ANNUAL INCREASE

-0.1%

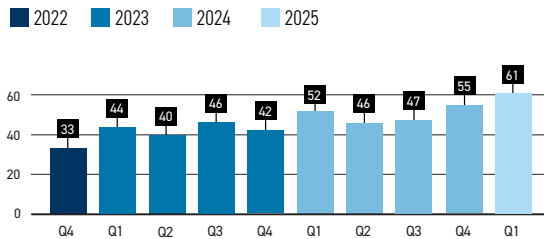
The Materials Cost Index
fell 0.1%.

Construction Confidence

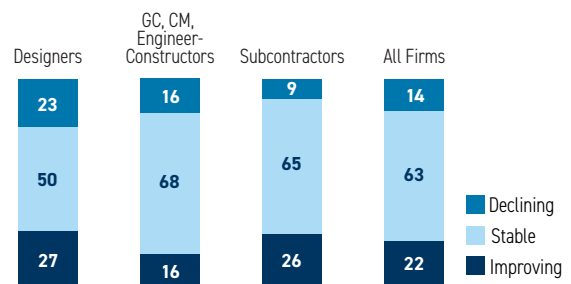
SOURCE: ENR/BNP MEDIA

Construction industry confidence reaches its highest levels since early 2022, representing a positive industry outlook among construction executives.

Quarterly Cost Report Confidence Index

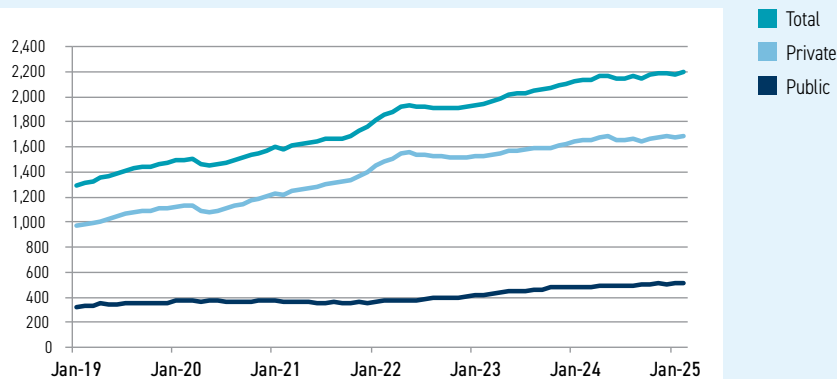


How Different Types of Firms View the Overall Market



Total Construction Spending

SOURCE: U.S. CENSUS BUREAU, FEBRUARY 2025



Seasonally Adjusted Annual Rate (SAAR) Trillions of Dollars